

Hotel Labor ReviewSM

- Find actionable opportunities in your labor expenses
- Get independent validation of your labor

What is Hotel Labor Review?

Hotel Labor Review is our proprietary method of analyzing a hotel's labor. We scan the details of all your payroll data to find opportunities and strengths. The benefit of "fresh eyes" helps drive results regardless of how strong or poor the labor situation.

What it includes?

- **Labor Benchmarking:** We compare your hotel to industry standards for Labor as a Percent of Revenue and Payroll Per Occupied Room to identify any major variances
- **Zero Base Analysis:** Our zero base approach builds up hours by base and flexible positions and identifies where you are making additional investments in labor above the base
- **Labor Controls Benchmarking:** Reviews your labor controls and compares this to industry best practices
- **Labor Strengths and Opportunities:** This summarizes what we have observed by analyzing your labor situation into things you are doing well and some potential opportunities.

Easy to get started

We need just three simple pieces of information:

1. Most recent payroll register report (employee position, hours worked and paid wages for the period)
2. Revenue performance information for that same period (rooms sold, rooms available, rooms revenue, F&B revenues if applicable)
3. Some basic information about your hotel including targets and goals for Housekeeping (e.g., MPR)

Your privacy and security is important to us. All information that you share are kept strictly confidential and never shared with any other party. For more information, please see our privacy policy.

Let's get started!

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